

# ORACLE SALES CLOUD.

## READY FOR TAKE OFF.

### Oracle Software with PROMATIS Solutions

Award Winning Oracle Sales Force Automation Software combined with reliable PROMATIS Best Practice solutions, project management processes, process models, templates, and services.

From the pioneer of the process-oriented introduction of Oracle enterprise software solutions: the Kickstart for advanced customer relationship management!

### Why the Sales Cloud?

The integrated, high-performance complete solution offers a comprehensive sales ecosystem. With this supercharged application, which includes the integrated performance management and role-based user experience, your salespeople can achieve maximum productivity.

The ideal basis for building a comprehensive customer experience management system.

### Kickstart for process innovation!

With the Kickstart offerings for the Oracle Applications Cloud, PROMATIS enables a smart entry into the use of application software services: fast, economical, low-risk. For a fixed price!

A pre-configured Oracle SaaS product suite with best practice business process models and proven PROMATIS implementation and training services.



## Kickstart Sales Cloud

The PROMATIS Kickstart provides an integrated and coordinated solution package that combines excellent technology with practical applications for modern sales management. Sales goals can be reached easily, quickly, and transparently via all media and channels.

## PROMATIS Best Practice Solution CX

The PROMATIS Best Practice products are functional extensions for and adaptations of Oracle applications. The result is end-to-end, cross-company business processes that can be implemented economically and quickly in the company.

## Oracle Applications Cloud CX

The Oracle CX Cloud provides an integrated application package for the entire customer lifecycle. From awareness through purchase to support, customer data is consolidated, synchronized and supplemented. Regardless of location, time and type, the information is made available throughout the entire customer journey.

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### Included products:

- » Oracle Fusion Sales and Service)

### PROMATIS Best Practice-Setup:

- » Users and roles
- » Territories and regions
- » Product groups and products
- » Customers and contacts
- » Prospects and sales opportunities
- » Customer interactions
- » Sales specifications and forecasting
- » Best Practice dashboards and reports
- » Social networks
- » Best Practice data migration templates

### Implementation:

6 - 12 weeks

### Training:

- » Initial process/system training 1.5 days
- » System introduction 5.0 days
- » Application training 3.5 days
- » Configuration of reports and analyzes 2.0 days

### Premise:

The client is responsible for the project-spanning project management, organizational change management, transition and commissioning activities as well as the creation of system users with their access rights and menus and setting up peripheral devices.

### Additional services:

- » Oracle Eloqua Marketing
- » Oracle Sales Planning
- » Oracle Configure, Price, Quote

### Specs:

- » System languages English and German; more are optional
- » Project management for PROMATIS activities is included
- » Client-specific additional developments are not included

### Pricing:

Solution package for a fixed price!  
Price upon request, depending on your requirements.